

ANNUAL REPORT
OCTOBER 2020

1991-2020



Dakota Lions Sight & Health
Eye and Tissue Donation

Letter from the CEO

In the words of Hellen Keller, "Life is either a daring adventure or nothing at all."

I think we can all agree that despite the highs and lows we've seen this year, 2020 has indeed been an adventure. Therefore, I am very pleased to share DLHS's journey through this very challenging year with you, our partners in donation.

Despite COVID-19 and six weeks of no elective surgeries, together we reached an amazing milestone of providing the gift of sight to 1082 individuals. Additionally, we saw an increase in both eye and tissue donations throughout our region. This would not have been possible without you: our partners, surgeons, dedicated staff and board of directors. Thank you all for your commitment to our mission of restoring sight and health.

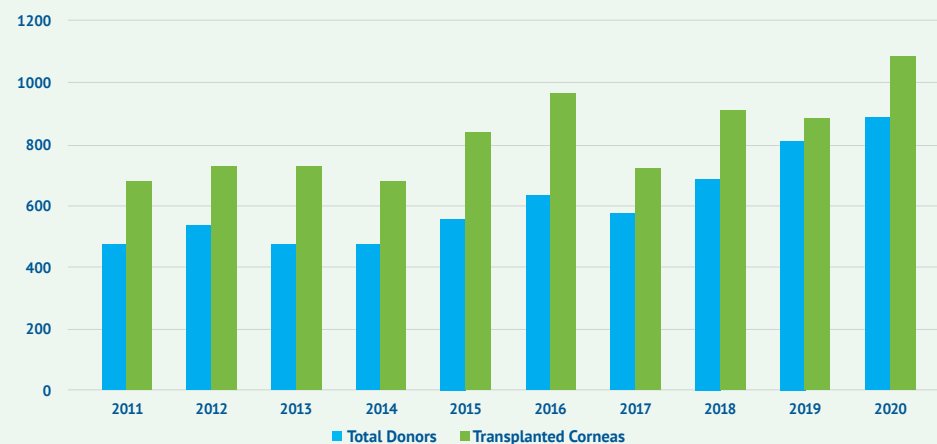


As we look towards the future, we are excited to navigate an ever-changing landscape by implementing virtual learning options, innovating additional patient-ready cornea transplant options, increasing recipient safety and expanding donation options.

In 2021 DLHS will reach another milestone by providing the gifts of sight and health for 30 years. I hope you will join me as we celebrate this milestone by registering to become a donor and sharing your decision with your family.

Marcy Dimond, CEBT, CTBS
Chief Executive Officer

A Decade of Donations in Numbers



Financial Summary

Contributions & Grants

Contributions/Fundraising	\$471,131	12%
Operations	\$3,496,613	87%
Other Revenue	\$41,448	1%

Total Support and Revenue: \$4,009,192

Expenses

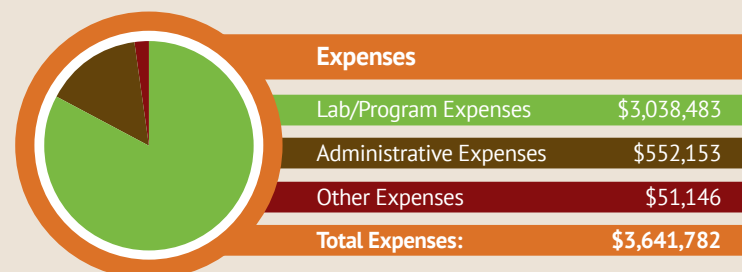
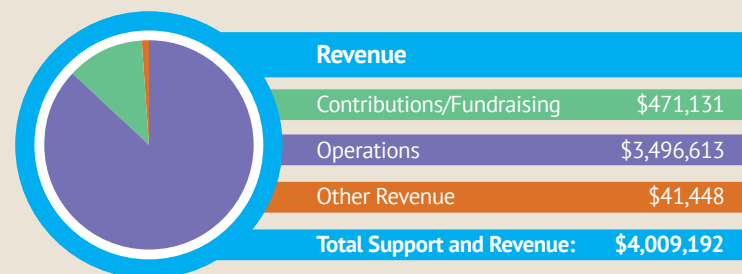
Lab/Program Expenses	\$3,038,483	83%
Administrative Expenses	\$552,153	15%
Other Expenses	\$51,146	2%

Total Expenses: \$3,641,782

Increase to Net Assets \$367,410



Dakota Lions Sight & Health
Eye and Tissue Donation



Continuing to meet our Mission during challenging times

This has been a year of unprecedented challenges for our nation, economy, and the healthcare industry.

The quickly evolving outbreak of SARS-CoV-2 and the disease it causes, COVID-19, dramatically altered how organizations operated on a day-to-day basis.

Thanks to our early response and our dedicated staff, Board of Directors, and donation partners, Dakota Lions Sight & Health was able to minimize disruption and continue fulfilling our Mission of Helping to Enable the Restoration of the Gifts of Sight & Health.

A brief timeline of Dakota Lions Sight & Health COVID-19 response:

January

While the impact of COVID-19 was not yet known at this time, we proactively began planning for a variety of scenarios. There was increased communications from the Eye Bank Association of America and the American Association of Tissue Banks to ensure that seamless information sharing and best practices were implemented throughout the crisis. We also began screening potential donors for COVID-19 at this time.

February

The first indication of the severity of the spreading global pandemic was seen during February. A significant drop in the number of international eye transplant procedures was noted. This reduction in transplantations quickly grew due to new logistic challenges and border closings.

At this time, we began educating and preparing our staff to ensure the safety of donor tissue, the safety of our healthcare partners, and the safety of our employees was maintained.

March

Cancellations of surgeries began to increase dramatically – both domestically and internationally. This trend continued and eye banks across the country begin reporting 80% to 100% surgery cancellation rates. Eye banks in larger population centers began closing their offices.

By the middle of March, Dakota Lions Sight & Health discontinued recovering corneas for safety concerns and the lack of demand by surgeons. We continued recovering non-ocular tissue throughout this period to ensure availability for emergencies and other necessary uses.

At this time, we also took the precaution of closing our offices to the public and allowing our staff to work remotely when possible.

April

During April our staff began recovering cornea tissue again for emergency needs with newly implemented safety controls. We also developed live and pre-recorded informational materials to continue our educational role for healthcare providers and to encourage donation. Unfortunately, we had to cancel our in-person donor tribute events as a safety precaution. We continued to remain in contact to donor families through remote methods.

May

Dakota Lions Sight & Health returned to recovering donated ocular tissue and by the second week, we were providing corneas to U.S. surgeons at 40% pre-pandemic rates.

Dakota Lions Sight & Health continued to adhere to additional donor screening criteria, such as excluding patients with COVID-19 symptoms, people who had traveled to high COVID-19 areas, and other FDA and Centers for Disease Control and Prevention guidelines. Additionally, sufficient information regarding the virus was available to start developing a return-to-work plan.

June

On June 1st our entire staff returned to all Dakota Lions Sight & Health offices. We continue to adhere to all CDC guidelines to ensure a safe working environment. Cornea donations and recovery continued to increase, as did local surgical transplants and national requests for tissue.

Because the majority of ophthalmologists within our region perform operations at surgery centers instead of hospitals, our cornea transplant rates have recovered much faster than many areas of the country.

July

In July we returned to 100% of pre-pandemic rate of corneas provided for transplantation. At this time, we anticipate no further interruption of the important services we provide.

We, along with our partners in donation, continue to monitor the global COVID-19 situation. We are prepared to act according to the needs of the healthcare community.

Emerging stronger from a difficult time

While the ongoing global pandemic has tested everyone, Dakota Lions Sight & Health has built on these challenges to strengthen our ability to ensure that healthcare professionals continue to have the materials and support they need to restore the gifts of sight and health.

Throughout this year, we were able to remain good stewards of our financial resources and were able to secure resources (such as the Paycheck Protection Program) to ensure our staff were paid throughout the shutdown period. Additionally, we did not default on any of our financial obligations despite a significant drop in revenue.

Regardless of the challenges, we continue to be a leader in the eye banking community. In this fiscal year, we developed new techniques for processing and packaging ocular tissue, achieved ten years of continuous growth, and transplanted over 1,000 corneas for the first time ever. We are excited for the future and look forward to continuing to meet our Mission each and every day.

2020

2020

Current **Board** of Directors

President: Lion Mel Olson
Vice-President: Lion Karl Koball
Secretary: Lion Carolyn Lean
Treasurer: Kendall Kliewer
Lion Mike Blazek
Lion Jody Bymers
Lion Dave Jackson
Lion Roger Munce
Kenneth Snell, MD
Lion Rick Swenson
Lion Linda Vollmer
Lion Tracey Wicken

Ex-Officio **Board** Members

Lion Robyn Tyler (2nd VDG 5SE)
Lion Ron Bunnell (2nd VDG 5SW)
Lion Jeanette Bean (2nd VDG 5NW)

Medical **Directors**

Medical Director for Ocular Tissue
John Berdahl, MD

Medical Director for Ocular Tissue
Michael Eide, MD

Medical Director of Non-Ocular Tissue & Research
Michael Bauer, MD

Associate Medical Director for Ocular Tissue
Michael Greenwood, MD

Our **Mission**

To help enable the restoration of the gifts of sight and health.



Dakota Lions Sight & Health

Eye and Tissue Donation

Dakota Lions Sight & Health is a 501(c)(3) nonprofit organization.

2020 **Contributors**

General Contributions

The Aberdeen Lioness Club
The Aberdeen Lions Club
Alamo Tissue Service
The Alcester Lions Club
The Alexander Lions Club
Donald and Annabeth Arne
The Arnegard Lions Club
Robert Audette
Automatic Building Controls
The Beach Lions Club
The Beresford Lions Club
Alan Bergeron
Wanda Bergh
The Bismarck Capital City Lions Club
The Bismarck Lion Club
The Bismarck North Star Lions Club
The Bismarck Prairie Rose Lions Club
Lucille Block
Virginia Blom
Richard Blundell
The Bowman Lions Club
Randy Bowman
Don Bradley
Gary Brendtro
The Britton Lions Club
The Brookings Lions Club
Allen and Gloria Brown
Paul and Julie Bruflat
Mark Buehner
The Canistota Lions Club
Elva Carlson
The Carrington Lions Club
The Chaffee Lions Club
Donna Clercx
Edward Corvi
The Custer Lions Club
Bill Davis
The Dell Rapids Lions Club
Marge Dimmick
Darwin Dirks
Laurie Dreier
Tom and Connie Earley
Keith and Susan Eitrem
The Elgin Lions Club
The Emerado-Arvilla Lions Club
Alice Engverson
Betty Erwin
The Eureka Lions Club
Delores Falla
The Fargo Lions Club
Rosemarie Fennern
Calvin Fercho
Marlin and Lynette Flint
Delbert and Janelle Fortin
The Freeman Lions Club
Janice Friedrichsen
Myron and Bonnie Fuerst
Don and Arlene Gage
Dora Garlick
Ina Gatts
Orleen Gilchrist

Jimmy Glatt
The Glenburn Lions Club
Mary Lou Goehring
Gordon Goens
The Grand Forks Lions Club
The Grand Forks Red River Lions Club
The Grand Forks South Forks Lions Club
The Gregory Lions Club
Nancy Groen
Frank and Diane Gruber
Walter Gubelman
Robert Guetter
Robert Hansen
Roberta Hansen
Gary and Carol Hanson
The Harrisburg Lions Club
Clayton and Peg Hedman
Dave and Mary Hepper
Karen Hespe
The Hill City Lions Club
Vida Hitterdal
Gary Hittle
Norma Holm
The Horace Lions Club
Jerry Houlton
Donna Houtsma
Michael Huffman
The Huron Eye Opener Lions Club
The Huron Lioness Club
The Ipswich Lions Club
Bill Iverson
Jim and Cheryl Iverson
The Jamestown Lions Club
Robert Jung
Colin Keeler
Mariyln Kessler
Corrine Klabunde
Bob Kline
Joyce Knudson
Darlene Kolda
Henry Kusters
Delorus Krizan
Dave and Mavis Kruger
The Lake Metigoshe Lions Club
The Lehr Lions Club
The Lennox Lions Club
Dorothy Lidberg
LifeCell
The Linton Lions Club
John Little
Frank and Carol Luepke
The Madison Lions Club
Mahlander's Inc.
The Mandan Dacotah Lions Club
The Mandan Lions Club
The Mandan West River Lions Club
Marian Mannie
Ron Mannz
Joan Marlette
LaVae Marquardt
Gary Marto
Vance and Shirley Masteller

Andrew Meier
Mary Menendez
The Minot Lions Club
The Minot Magic City Lions Club
The Moberge Lions Club
Steven Mohwinkle
Sharon Mork
Sidney Nelson
The New England Lions Club
The New Rockford Lions Club
The Newell Lions Club
Kathy Nielsen
The Noonan Lions Club
Nordstrom's Automative, Inc.
NorthWestern Energy
Mildred Nussbaum
Paul Olson
The Onida Wheatland Lions Club
Gloria Pack
Sharon Pearson
George Pederson
Jane Peterson
Magdalene Peterson
The Piedmont Valley Lions Club
The Pierre/Ft. Pierre Lions Club
David Pigors
Pauline Poletes
Nelva Pollema
Elizabeth Pond
Roland and Rita Pond
The Rapid City Downtown Lions Club
The Redfield Lions Club
Leslie and Patty Rice
Patricia Rogers
Pat Roti
Mary Royster
The Rugby Northern Lights Lions Club
Scheels
Scott and Glenda Schempp
Everine Schipper
Gary and Gloria scott
The Scranton Lions Club
The Selby Lions Club
The Sioux Falls Sioux Empire Lions Club
The Sioux Falls Siouxrise Lions Club
David Smith
The South Heart Lions Club
Doris Splichal
Eunice Sprung
The Stanley Lions Club
The Streeter Lions Club
The Taylor Lions Club
The Tea Lions Club
Dolores Thoms
Donald Tiegies
The Tulare Lions Club
Mary Tuttle
The Valley City Lions Club
Gladys Vandal
The Wahpeton Headwaters Lions Club
The Washburn Lions Club

Harry Wernisch
Tom Endes
Thomas and Nancy White
Tracy Wicken
The Williston Korner Lions Club
The Williston Lions Club
The Wishek Lions Club
Norma Wittmeier
Sharon Woinarowicz
The Yankton Lions Club

In Honor Contributions

Dave Butler's 80th Birthday by Arlo and Doris Anderson; and by Dave Butler; and by Greg Butler; and by Linda Butler
Beverly Lush's Birthday by Rita Dickinson

In Memory Contributions

All Donors by John Chmelar
Paul Albers by Richard Braaten; and by Richard and Barbara Brewster; and by Julie Crawford; and by Brian and Carmen Erickson; James and Joyce McDaniel; and by Todd and Lynn Nyhus; and by Suellen Payne; and by Mike and Mary Runge; and by Dickie and Deb Sorensen; and by Colleen Stratton; and by Harold and Corleen Timmerman; and by Donald and Coryll Weeg
Doug Algra by the Madison Lions Club
Joshua Anderson by the Madison Lions Club
Alvin Berry by Dave and Mavis Kruger
Daniel Besonen by Ethel Besonen
Barbara Birnie by Jerilyn Birnie
Lonny Boese by Renee and Todd Augstad
Debra Bowman by Jeff and Harla Jessop
Leah Burris by Susan Mitzner
Eldred Buttke by June Van Asch
Ernie Carlsen by Thomas and Pearl Carlson; and by Jeanne Nelson; and by Thomas and Tami Schwebach; and by Ted Thoms; and by Bob and Phyllis Wendt
Raymond Crisp by Roger and Karen Braaten
Roman Flora by Roger and Karen Braaten
Verne Foss by June Van Asch
Pat Gaikowski by Keith and Suan Eitrem
Dave Gibson by Joyce Gibson
Curt Goehring by Ed and Sybil Perrell
Gordon Goens by Janice Bren
Emily Gustaf by Roger and Karen Braaten
Patrick Gustaf by Roger and Karen Braaten; and by Mike Nieman; and by Abbie Pagone; and by Roger and Donna Schaiger
Arthur Hanson by Lyle and June Wagner
Houston Haugo by Janell Christiansen
Margaret Hempel by Roger and Karen Braaten
Richard Hemple by Roger and Karen Braaten; and by Janell Christiansen

Charlotte Hinricher by Rhonda Page
Donald Holmstrom by Roger and Karen Braaten
Claud Hone by Roger and Karen Braaten
Roger Iverson by Roger and Karen Braaten
Zina Koehntopp by June Van Asch
Josephine Kolecka by Monica Walder
John "Jack" McDill by Mary McDill
Donald Meyer by Karen Drebert; and by Jill Harms; and by Alayne Meyer; and by Mark Meyer; and by Paul Meyer; and by Naomi Rose
Arlene Miller by Ingrid Lindberg
Richard Munce by Roger and Karen Braaten
Scott Munce by Roger and Karen Braaten; and by Mike Nieman
Harvey Nelson by Roger and Karen Braaten
James Oglesby by Annamelia Oglesby
Ronald Olsen by Roger and Karen Braaten
Dr. Ervin Ortman by Roger and Karen Braaten
Agnes Pape by Barbara Husk
Diane Price by David Price
Nile and Betty Purvis by Dennis Purvis
Pauline Rotter by Vicky Logue
Vernon Sand by Marjorie Sand
Wes Shafer by Jay and Elaine Hendrickson
Lawrence Small by Mary Ingram
Paul Stach by Shirley Stach
Ronald Streich by Roger and Karen Braaten
Linda Vollmer by the Eureka Lions Club
Nancy White by Gary Feltz; and by Dean Hammond; and by Marlene Hartzell; and by Greg Magnuson; and by Michael and Karen Pekas; and by Trish Swanhorst; and by Owen Wiese; and by Ann Wilson
Lilian Willers by Roger and Karen Braaten

South Dakota Community Foundation

Vernon and JoDean Joy

Henry Baker Memorial Fellowship

Lion Larry Eldeen
Lion Stan Hohn
Lion Bill Ross
Lion Art Zambrano



FOUNDED IN

•1991•



Dakota Lions Sight & Health
Eye and Tissue Donation

is the only human eye and tissue donation organization based in

the Dakotas.

We are headquartered in **Sioux Falls** with offices in **Rapid City, Bismarck and Fargo.**

Serving
•OUR•
communities
through:



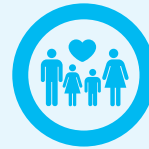
Eye Donation

Tissue Donation



Research

Donor Family Care



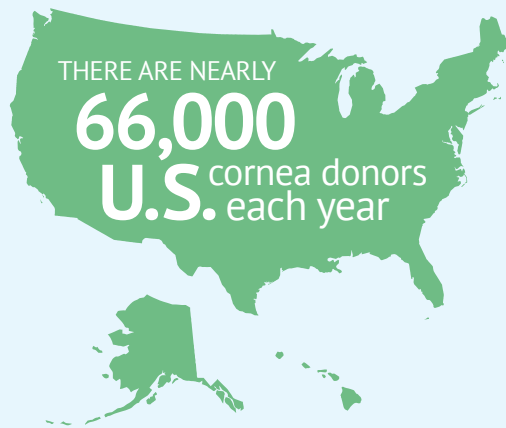
Education & Training

By the Numbers

Thanks to the support of so many we were able to see the incredibly positive impact the gift of sight & health has throughout all our communities.

Success rate of cornea transplants:

95-99%



Total fundraising:

\$471,131

• FY2020 •

162

Number of Hospital & Clinical Partners

884

TOTAL Donors

MORE THAN
12.7
million people



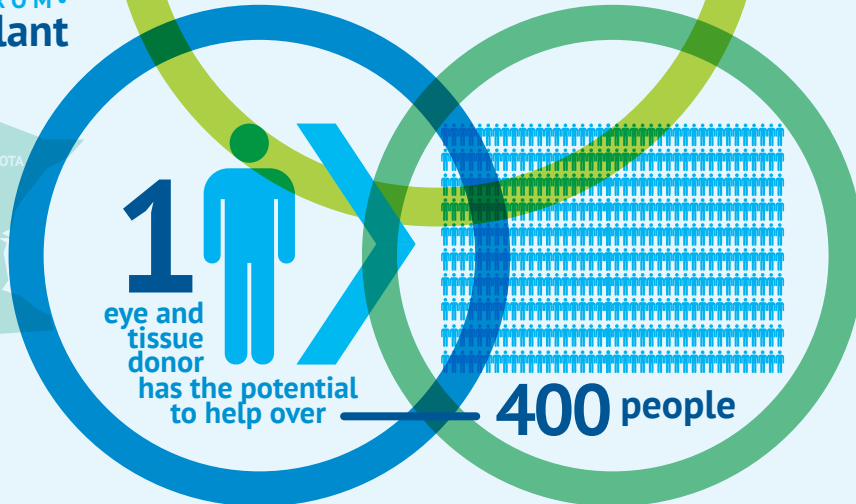
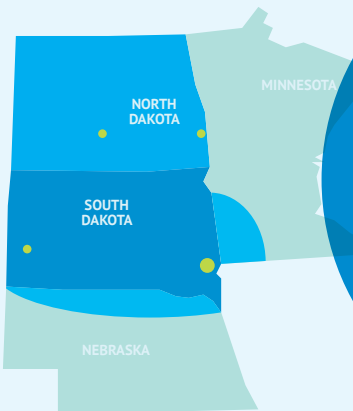
worldwide
• COULD BENEFIT FROM •
a cornea transplant

1082

CORNEA TRANSPLANTS



Dakota Lions Sight & Health
Eye and Tissue Donation



OVER
700+

community
outreach
meetings in
2019-2020